

JUNIOR EXECUTIVE (AGRI BUSINESS) - On Contract

Post Code	34/02/S
Age Criteria	Not more than 26 years as on the date of advertisement
Qualification	B.Sc (Agriculture) – 04 years full time course with minimum 60% marks from recognized university
Experience	Upto 2 years' experience in reputed fertilizer industry is preferable. Final year / semester students from batch passing out in 2020 who have scored minimum 60% may also apply.
Roles & Responsibilities	<ul style="list-style-type: none"> • To implement Sales & Marketing plan including agri extension services in the area assigned to him to achieve sales, collection & business development targets in line with Company's objectives and adherence of all statutory compliances and internal control measures. • To ensure achievement of marketing & sales plan & realization numbers for the depots/territory assigned. • To implement market development plan to establish our brand in the market • To implement effective agri extension services and brand promotional activities. • To implement special projects as per the requirement & as and when required • To implement activities required to enhance customer awareness towards the company's brand and products • To provide various services to farmers with MIS and report the same to concerned agencies • Provide effective customer care services to ensure high customer satisfaction and brand equity • Adherence to company system & procedures and general administration as per company norms. • Strict adherence to statutory compliances • Govt. Liaison – Department of Agriculture, District Administration Department / KVK/ University etc. • Collect and provide information on market trend, competitors' strategy

Gujarat State Fertilizers and Chemicals Ltd.
Job Specification and Job Description

	<p>& activities.</p> <ul style="list-style-type: none">• To ensure DBT compliance through dealers / retailers for the sales input in given area of operation.• To ensure optimum utilization of Warehouse and H&T facilities in cost effective and efficient manner. <p>Improvement</p> <ul style="list-style-type: none">• Learn/adopt new working techniques
Skills	Knowledge of computer operation is essential.
Remuneration	<p>The selected candidate shall undergo contractual appointment for 3 years and renewal shall be subject to satisfactory performance. On completion of contractual period, he/she shall be absorbed in regular grade of the Company subject to satisfactory performance and requirement of the Company at that time shall be required to execute a Service Agreement for three years of Rs.1,00,000/-</p> <p>Remuneration shall be as per prevalent norms of the company, as may be amended and applicable at a given point in time.</p>
Job Location	Recruit may be placed anywhere in India on the basis of Company's requirement.
Language Proficiency	Fluent in speaking Hindi and local/regional language (of the place of posting)
Work Conditions	The role may require extensive travelling, at least 15 days per month.